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# 2023 Preliminary Amenity Net Income

	Actual	Variance to Budget	Variance to 2022
Clubhouse (1)	(\$673,872)	(\$354,336)	(\$256,412)
Golf including Golf Maintenance	\$437,698	(\$1,918)	(\$21,244)
Wellness Center (2)	\$372,809	\$62,516	\$65,158
Racquet Club (3)	\$63,236	\$43,123	\$23,585
Aquatics (4)	\$99,231	\$66,108	\$32,355
Marina	\$458,770	\$9,755	\$8,660
Amenity Management (5)	(\$344,811)	\$30,012	\$33,385
Amenity Net Income	\$413,061	(\$144,740)	(\$114,513)

- 1) Payroll expense (\$359k) – BOH (\$174.2) & contract employees (\$129.1k)
- 2) Various line items with largest in net merchandise sales +\$10.9k, annual fees +\$9.7k, sauna donation +\$14k and repairs & maintenance +\$10.1k
- 3) Court fees +\$11.7k, net merchandise sales +\$6.8k, wages and benefits +\$22.9k
- 4) Daily fees +\$17.1k, annual fees +\$12k and wages \$31.5k